

## Business & Corporate

Gresham Savage's business and corporate law practice provides counsel to a wide variety of companies on all aspects of corporate law, including mergers and acquisitions, and other major business transactions. Clients range in size from small privately held businesses to substantial publicly held corporations. The firm's experience and depth of knowledge, the firm's emphasis on teamwork, and the large number of transactions it handles, allows the firm to handle virtually any type of corporate or commercial transaction, in the planning, negotiation and documentation stages. The firm is also well versed in the formation, organization, reorganization and dissolution of business entities, and provides general counsel advice regarding varied business and corporate matters.

Gresham Savage represents clients in both negotiated and hostile transactions, as well as strategic alliances, joint ventures, financial restructuring and reorganizations, leveraged and managed buyouts, and other complex business transactions. Throughout the process of all transactions, the firm will identify the risks and opportunities and search for creative legal solutions that serve the clients' goals and business needs.

### AREAS OF PRACTICE INCLUDE:

- All aspects of tax counsel for specialized tax entities, partnerships, individuals and corporations
- Bankruptcy & workouts
- California unitary, sales and property taxes
- Counseling on avoiding directors' liability and shareholder lawsuits
- Documentation of business transactions and operations
- Drafting of employment, consulting and independent contractor agreements
- Formation, reorganization and dissolution of business entities of all sizes, including corporations, limited liability companies, cooperatives, partnerships and joint ventures
- General corporate planning and representation
- Mergers and acquisitions
- Formation and counseling of not for profit organizations

- Corporate finance, including advising & representing hospitals and other non-profit borrowers on tax exempt bond issues
- Hospitals and health care
- Negotiation of agreements for business transactions, including the purchase or sale of businesses; financial, lending and security agreements; distribution agreements; advertising, sales and marketing agreements; and agreements for the licensing of intellectual property
- Receivership/Restructuring